

## **July 2022**

#### The UK's most comprehensive property price report

This report is to help give everyone – industry and consumers – a quick five-minute guide to what's happening in the property market, according to the property indices, along with property expert Kate Faulkner's comments.

#### Property price and market indices summary

Rightmove Fifth price record this year but further signs of pace easing

"Price of property coming to market hits a fifth consecutive record of £368,614, albeit only up

by a modest 0.3% in the month, as the pace of price growth slows."

Home.co.uk Inflation outpaces home price growth

"Asking prices across England and Wales surged a further 0.9% overall in May, bringing the

year-on-year rise to 6.5% while inflation leapt to 13% (RPI ex. housing)."

Nationwide Annual house price growth slows in June, but remains in double digits

"Modest slowing in annual UK house price growth to 10.7% in June, from 11.2% in May."

Halifax House prices continue to increase as market shows resilience

"The UK housing market defied any expectations of a slowdown, with average property prices up 1.8% in June, the biggest monthly rise since early 2007. This means house prices have now

risen every month over the last year, and are up by 6.8%."

<u>e.surv</u>

Annual price growth increases to 9.8% in England and Wales

"The average price paid for a home in England and Wales in May 2022 was £373,471, up 1.0% on the average price paid in April. But if we look back to March 2020, we can see that

prices are now some £57,600, or 18.2%, above those at the start of the pandemic."

Zoopla Average house price hits all-time high, but market starting to soften

"Average house prices were broadly unchanged in May, rising by just 0.1%. This is the lowest rate of monthly price growth since December 2019. Growth on a quarterly basis, at 1.4%, is the slowest rate of in 15 months. In total, average prices are up +8.4% on the year, down

Dated: 12.07.2022

from +9.2% in April, and taking the average UK house price to £251,550."

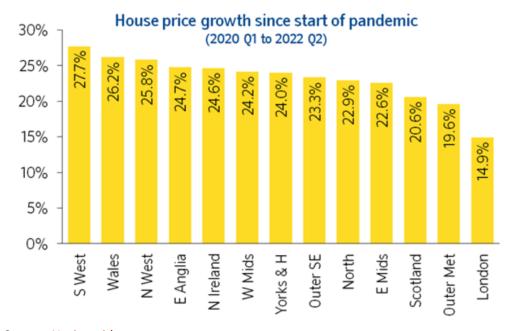
# What are the indices saying is happening to house prices today versus the past?

## National property price tracking

	High 2007/08	Low 2009	How much	Latest price	•	May-22			Annual Average		
	2007/08	2009	fall?	high				Change	(05 - 22)		
Rightmove	£241,474	£213.570			£360.101	£367,501	£368.614	9.7%	, , ,	Asking prices	E&W
Home.co.uk	· ·	,	7.9%		,	£357,493	· '			Asking prices	E & W
Nationwide	£184,131	£147,746	24.6%	47.5%	£267,620	£269,914	£271,613	10.7%	3.4%	Mortgaged only	UK
Halifax	£199,766	£157,767	26.6%	47.6%	£286,079	£289,099	£294,845	13.0%	3.5%	Mortgaged only , seasonally adjusted	UK
e.surv	£231,829	£197,145	17.6%	61.1%	£372,436	£373,471	n/a	9.8%	4.2%	Actual prices, includes cash sales	E & W
Zoopla	£178,128	£153,449	16.1%	41.2%	£250,200	£251,550	n/a	8.4%	n/a	Sold prices, mortgage valuations and agreed sales	UK
UK HPI	£190,032	£154,452	23.0%	48.0%	£281,161	n/a	n/a	12.4%	3.7%	Sold prices, includes cash sales and new builds	UK

For years since the credit crunch, property price growth was rising at levels typically below inflation, having beaten it for many years. However, the impact of the pandemic with huge rises in most areas (but not everywhere!) shows this is having a positive impact and taking property back into inflation beating growth for the first time since 2007.

Annual rate rises by all the indices are now moving from less than 3% growth to 3.5% or just over 4%. However, with inflation rising this year, it may be that by the end of the year, with price growth forecast to fall back (but not fall) this might just tip property back into an asset that has 'on average' underperformed versus inflation.



Source: Nationwide

And most of the reports are now agreeing – property price growth is reducing. According to Rightmove "despite five consecutive interest rate rises and the increasing cost of living, buyer demand for each available property remains very strong, being more than double (+113%) the pre-pandemic five-year May average. However, we are seeing signs that this is continuing to ease, with this measure down by 8% in May compared to April."

#### Start now if you want to move before Christmas!

Gráinne Gilmore Head of Research for Zoopla concludes "Sales market conditions are strong by any measure, but there are signals that the impetus in the market is slowing, and more price sensitivity in the market will spell a slowdown in price growth during the remainder of 2022"

Other evidence for a slowdown from Zoopla is the time it takes to sell a property is rising: up to 22 days in May from 20 days in March. And the length of time it is taking to sell a property is leading both Rightmove and Zoopla to suggest that anyone wanting to sell before Xmas needs to get their skates on. Rightmove suggests that the "conveyancing log-jam means sellers need to come to market in the next few weeks to be in with the best chance of moving before Christmas, with the average time to get through conveyancing currently 150 days".

While Zoopla explain "The average time taken from searching for a home to exchange, at which point buyers can move in, is now averaging around 170 days - around five and a half months", signalling that those who want to move this year need to consider commencing their search, and their home sale now, or it could be 2023 before they get to move.

But none of this should be seen as 'bad news' from an agent and industry perspective with "more than 500,000 homes currently sold subject to contract" so far this year, signalling growth of 44%+ than 2019 (Rightmove).

Overall, despite the slowdown and the cost of living crisis, Nationwide's view is that "Part of the resilience is likely to reflect the current strength of the labour market, where the number of job vacancies has exceeded the number of unemployed people in recent months. Furthermore, the unemployment rate remains close to 50-year lows. At the same time, the stock of homes on the market has remained low, which has helped to keep upward pressure on house prices......The market is expected to slow further as pressure on household finances intensifies in the coming quarters, with inflation expected to reach double digits towards the end of the year. Moreover, the Bank of England is widely expected to raise interest rates further, which will also exert a cooling impact on the market if this feeds through to mortgage rates".

So, despite some doom mongers in the market predicting a crash, it looks like 2022 activity will remain strong – not even rocked by the latest government chaos which has decimated those 'in charge' of the housing market!

### **Property prices by country**

Both Wales and Scotland top the property price growth year on year according to the Land Registry with rises of 16%+. Although this is a lot higher than the Nationwide's measures which suggest Scotland is one of the worst performers – growing at just 9.4% versus the inflation busting 13.4% for Wales – although still not a bad performance!

Over time though, despite UK growth now beating average inflation of 3% each year, Wales has only just kept up with inflation while England and Scotland have leapt ahead and Northern Ireland continues to lag behind due to the huge falls seen during the credit crunch.

Property Prices - Countries	Land Registry latest data Apr 22/ Q1 22	Land Registry year on year change in price Apr 22/Q1 22	Land Registry annual average increase since 2005	Nationwide latest data Q2 22	Nationwide year on year change in price Q2 22
England	£299,249	11.9%	3.8%	£309,774	10.7%
Wales	£211,990	16.2%	3.2%	£208,309	13.4%
Scotland	£187,954	16.2%	4.2%	£181,422	9.4%
Northern Ireland (Q1)	£164,590	10.4%	2.3%	£181,550	11.0%

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#### Regional property prices tracking

The various indices are tracking different rates of growth across the regions. The highest growth is reported in the South West by most reports. And this shouldn't be a surprise as according to Zoopla, "The fastest-moving market is in the South West, with the average length of time taken between listing and agreeing a sale less than three weeks (19 days). This reflects the high levels of demand in the South West since the start of the pandemic, as some buyers making a move prioritise access to rural and coastal settings".

In other regions, Zoopla report that "Homes in London are staying on the market longest, with 35 days between listing and sale agreed – although this is still a large reduction on the 5-year average of 50 days to agree a sale". And this is reflected in price growth with London being the worst performer of all regions, reporting anything from 3.3% growth by Home.co.uk through to Nationwide's 6% growth for mortgaged properties, and the Land Registry's 7.9% rise which includes cash buyers.

It is interesting to see that both mortgage related property purchasing indices: Nationwide and Halifax are pretty similar in their growth rates by region year no year. While the Land Registry and Rightmove report wider growth differentials and <a href="Home.co.uk">Home.co.uk</a> (and indeed Zoopla for cities) are reporting much lower growth, likely because they are taking into account the higher proportion of house sales versus flats.

And of course, the house price averages are hugely different. London sees the biggest differential, ranging from £530,000 for the Land Registry through to £682,000 for Rightmove. This shows that using regional averages to reflect what's happening in markets for consumers is a poor way to inform buyers and sellers of what's actually happening for them and can put them off buying or selling.

Property Prices - Regions	<b>Land Registry</b>	Land Registry	Rightmove	Rightmove	Home.co.uk	Home.co.uk	Halifax	Halifax	Nationwide	Nationwide
	Latest	Year on year	Latest	Year on year	Latest	Year on year	Latest	Year on year	Latest	Year on year
	data	change in price	data	change in price	data	change in price	data	change in price	data	change in price
	Apr-22	Apr-22	Jun-22	Jun-22	Jun-22	Jun-22	Jun-22	Jun-22	Q2 22	Q2 22
North East	£155,215	10.7%	£178,650	8.3%	£185,784	4.8%	£169,760	11.0%	£159,283	10.6%
North West	£208,867	13.3%	£248,576	11.1%	£254,902	8.7%	£224,941	12.0%	£213,888	13.3%
Yorkshire & The Humber	£201,806	12.1%	£241,284	10.6%	£242,151	6.0%	£203,630	10.3%	£205,714	11.8%
East Midlands	£237,904	12.4%	£286,049	12.5%	£289,085	7.9%	£241,875	12.6%	£234,828	11.4%
West Midlands	£242,145	11.8%	£284,783	11.5%	£304,056	8.1%	£247,130	11.5%	£244,167	11.8%
South West	£318,610	14.1%	£393,801	12.9%	£392,407	10.0%	£308,128	14.2%	£318,325	14.7%
East	£344,943	11.9%	£426,792	9.3%	£413,266	7.1%	£341,544	12.4%	£289,024	14.2%
South East	£382,791	11.9%	£492,362	10.8%	£458,000	5.5%	£396,173	11.9%	£348,564	11.1%
London	£529,829	7.9%	£681,992	4.9%	£564,126	3.3%	£547,031	7.1%	£540,399	6.0%

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## City/town property indices price tracking

For city/town tracking, we use Land Registry (government data) and Zoopla/Hometrack. The Land Registry data is useful because we can analyse how property prices have changed over time and this helps us to put today's price information into context.

The Zoopla/Hometrack data is useful as they take into account the change in mix of property transactions during the pandemic to houses away from flats. This has meant the likes of the Land Registry and other indices have over exaggerated price increases year on year.

#### Commentary on towns and cities

As with the regional data, we continue to see huge variations across the towns and cities we track in the table below.

The worse performer over time is Belfast which was devastated by the credit crunch. Property prices dropped by 59% - nominally, so this doesn't include inflation - and are now still 28.6% lower than the average price in 2007/8. Although there may be some excitement in the area that they are seeing 6.8% rises year on year, over time, property prices since 2005 have only increased at 2.2% annually, so prices here have performed at levels way below inflation, bad news for those who own their property outright.

On this basis the best performers may be a bit of a surprise. Manchester is actually the winner – 5.2% growth since 2005, followed by Cambridge at 5.1% and coming in third is London's at 5% annual growth over time. Bristol's grown at 4.8% per annum and Brighton and Hove, Milton Keynes, Edinburgh and Oxford have all grown in excess of 4% year on year, beating inflation of around 3%.

However, there are still places that look good year on year, but have not performed well historically. These include Nottingham which is topping the price charges for Zoopla this month, but over time has only increased by 2.9% - almost half the rate of other cities.

Property averages are useful for comparisons and discussion, but they are never any real use to buyers and sellers.

Property Prices	Highest average	Market low	Land Registry	How much higher/	Land Registry	Annual	Hometrack	Hometrack
Towns/Cities	house price	+/- versus	latest	lower are latest	Year on year	average	lastest	Year on year
England, Wales,	pre-credit crunch	market height	data	prices vs	change in price	increase	data	change in price
Scotland & NI	2007/08		Apr 22/Q1 221	height in 2007/8	Apr 22/Q1 221	since 2005	May-22	May-22
Belfast (Q1)	£213,626	-58.86%	£152,603	-28.6%	6.8%	2.2%	£161,300	7.8%
Glasgow	£130,473	-26.32%	£163,494	25.3%	9.1%	3.2%	£138,600	5.8%
Edinburgh	£225,750	-18.92%	£324,947	43.9%	11.6%	4.1%	£255,800	4.3%
Aberdeen	£171,220	-14.38%	£147,562	-13.8%	5.9%	3.2%	£140,200	-2.0%
Cardiff	£170,496	-18.09%	£254,086	49.0%	11.3%	3.2%	£245,500	8.2%
Newcastle upon Tyne	£164,935	-19.31%	£183,593	11.3%	6.8%	1.7%	£144,400	5.7%
Bradford	£139,640	-20.43%	£164,210	17.6%	6.4%	3.0%	£147,800	9.7%
Liverpool	£130,249	-20.38%	£174,890	34.3%	10.5%	3.1%	£148,400	9.5%
Leeds	£161,439	-19.39%	£231,692	43.5%	11.4%	3.3%	£199,900	9.3%
Sheffield	£144,875	-17.04%	£200,310	38.3%	5.8%	3.3%	£163,900	8.4%
Manchester	£140,431	-20.47%	£221,485	57.7%	9.0%	5.2%	£209,100	9.6%
Lincoln	£128,707	-17.63%	£181,580	41.1%	9.2%	3.2%	n/a	n/a
Nottingham	£119,010	-21.27%	£179,579	50.9%	10.3%	2.9%	£190,300	10.4%
Norwich	£166,498	-25.71%	£231,258	38.9%	8.8%	3.5%	£258,300	9.5%
Peterborough	£156,264	-20.81%	£230,416	47.5%	11.9%	3.3%	£208,700	9.5%
Birmingham	£148,578	-17.37%	£223,037	50.1%	8.3%	3.1%	£196,200	8.6%
Leicester	£135,317	-18.66%	£227,912	68.4%	13.2%	4.0%	£216,900	8.9%
Milton Keynes	£194,666	-24.06%	£322,615	65.7%	18.4%	4.3%	£300,400	8.8%
Oxford	£289,855	-22.95%	£459,055	58.4%	4.8%	4.1%	£442,000	6.7%
Cambridge	£283,241	-20.75%	£508,914	79.7%	12.2%	5.1%	£454,300	5.2%
Bournemouth, Christchurch & Poole	£206,227	-20.51%	£328,837	59.5%	10.1%	3.7%	£333,400	10.2%
Southampton	£168,795	-20.22%	£239,970	42.2%	10.3%	2.9%	£252,800	7.5%
Portsmouth	£169,633	-22.85%	£249,151	46.9%	10.9%	3.3%	£275,800	9.2%
Brighton and Hove	£257,108	-21.41%	£423,003	64.5%	7.9%	4.5%	£413,000	8.0%
Reading	£216,724	-18.75%	£318,606	47.0%	7.1%	3.6%	£400,200	7.3%
Tunbridge Wells	£279,413	-22.19%	£438,504	56.9%	7.6%	3.8%	n/a	n/a
Bristol	£195,196	-21.29%	£339,501	73.9%	9.4%	4.8%	£324,300	9.0%
London	£298,596	-17.83%	£529,829	77.4%	7.9%	5.0%	£516,100	3.9%

## Where is the market going?

Based on the latest forecasts, 2022 is going to see some good long term price busting growth. However, the difference this year is that when we compare price rises to annual inflation of 9.1%, actually it won't be as in 'real term's' even at these rates. Property prices will likely to be reported as falling in real terms, especially if price growth falls back and inflation keeps rising at a rapid rate.

Overall though, property has remained robust, not just during the pandemic, but if people can break even on their property during rapid inflation rises, that's a good thing. This is even more positive for investors who are likely to be seeing good rental growth if they are re-letting.

So, for those that question property as an investment, it's held up pretty well so far, and even though the forecasters are expecting some downturns in 2023, long term, property has delivered pretty well to those that have managed to remain or get on the ladder over time.

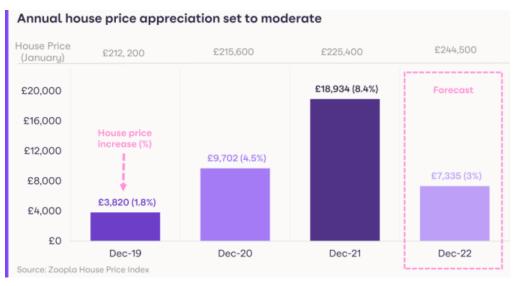
Property Price Forecasts	Savills 2022	Knight Frank 2022	Hamptons 2022	JLL 2022
Date of publication/source	(May 22)	(Jun 22)	(Oct 21)	(Nov 21)
UK	7.5%	8.0%		4.5%
London	3.5%	6.5%	1.0%	6.0%
South East	6.0%	9.5%	3.0%	5.0%
South West	7.5%	5.0%	3.0%	4.5%
East of England	6.0%	9.5%	2.5%	5.0%
East Midlands	8.5%	8.0%	4.0%	4.0%
West Midlands	8.5%	8.0%	4.0%	4.0%
North East	9.0%	8.0%	6.0%	3.0%
North West	10.0%	8.0%	5.0%	4.5%
Yorks & Humber	10.0%	8.0%	5.0%	3.5%
Wales	10.0%	8.0%	5.0%	3.5%
Scotland	8.5%	6.5%	5.0%	4.0%

#### Zoopla's latest property price forecast

"The factors outlined in this report signal that the rate of house price growth will slow through the rest of the year, but we are not anticipating price declines.

"The economic outlook, and multiple base rate rises, will act as a drag on sentiment and activity as we move through the rest of the year, but activity levels so far this year still indicate transactions at 1.2 million across the UK.

"But we do expect the rate of price growth to ease – on a monthly basis price growth has already moderated. A continuation of this trend, with some monthly declines, will mean annual price growth will reach +3% by year end."



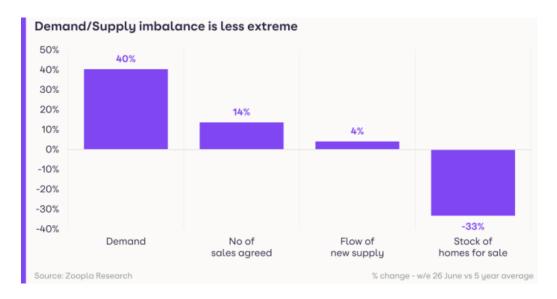
### **Demand and supply**

As most of the reports are suggesting, we are seeing a slight improvement to demand versus supply. However, it's nothing to get too excited about as the imbalance – both in the sales and rental markets is getting to serious levels now.

Blaming agents, developers and buy to let investors for the problems has to now stop and the real issue causing the housing supply problem: no one in government or at local authority level has taken proper responsibility for delivering the housing the nation needs.

Increasing the supply of affordable homes for both sale and rent is the responsibility of government and local authorities and they have clearly failed, not least because of the revolving door of housing ministers and secretaries of state.

Love or hate Mr Gove, he did seem to be 'a doer' and it's a shame he got caught up in this latest government chaos. Let's just hope when we get a new Prime Minister we can get back to the government's job: putting affordable roofs over people's heads and this chopping and changing stops for a short while at least.



#### **Zoopla**

"As can be seen from the chart below, the level of buyer demand in the market, while still high compared to the five-year average, is beginning to recede to more normal levels. As the pressure on supply from buyer demand starts to ease, it will put a brake on the intense upwards pressure on pricing."



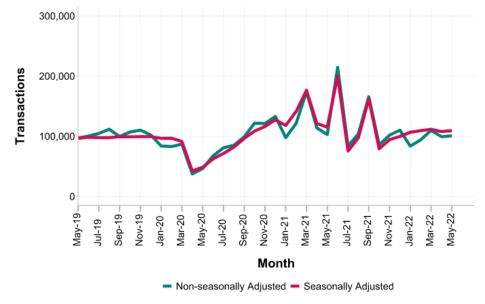
Agent stock levels are still low, but are rising, albeit steadily according to Rightmove:



The <u>National Association of Estate Agents</u> are reporting "There were nine sales agreed on average per member branch in May—the same number as in April. This figure is also in line with the pre-pandemic average for May of nine (based on 2010–2019 figures). With such high demand, we may expect sales to be higher. But the lack of supply appears to be keeping the total sales figures in check)."

#### **Transactions - actuals and forecasts**

Figure 1: Non-seasonally adjusted and seasonally adjusted UK residential property transactions by month between May 2019 and May 2022, in thousand transactions.



Source: HMRC

The chart from HMRC above shows that long term sales' average continues to be achieved and we are moving away from the huge peaks and troughs of 2020 and 2021. If nothing else, when it comes to sales, they are pretty static over time, and we are seeing things go back to 'normal' this year.

#### What are the current hottest and coldest postcodes?

The Advisory track current market conditions so buyers and sellers can gain an independent view of how easy it would be to buy and sell their home in their area. This makes it easier for good agents that are honest about market conditions to value and manage expectations. For example, in BH17 (Poole) 88% of the properties on the market are under offer and M2 in Manchester is one of the worst performers according to this index, showing that 'average property prices' can mislead buyers and sellers.

From PropCast's perspective, the hot markets at postcode level don't necessarily track the overall increases and decreases seen even at town and city levels, with Poole, Bristol and Liverpool having some of the busiest markets, and Manchester, Birmingham and London having some of the slower ones.

To find out what's happening in your postcode visit the House Selling Weather Forecast here.

Top 10 hot markets - buyer demand Top 10 cold markets - buyer demand

Postcode	%	Jul 22	Postcode	%	Jul 22
BH17	88	Poole	M2	5	Manchester
BS7	86	Bristol	B4	6	Birmingham
BS13	86	Bristol	W1	12	London
L32	85	Liverpool	EC2	12	London
CV21	85	Rugby	L2	13	Liverpool
BN42	85	Brighton	L1	15	Liverpool
WV12	84	Willenhall	WC2	16	London
MK14	83	Milton Keynes	W2	19	London
B47	83	Birmingham	WC1	19	London
M23	83	Manchester	NW8	20	London

Source: TheAdvisory

Dated: 12.07.2022